



RAYMOND A. RODRIGUEZ IV

Founding Partner

Multifamily Investment Sales

Since 2003 Ray has specialized in providing investment real estate advisory and sales services to investors who value a full-service approach, transparency and integrity when selling and acquiring multifamily investment property in Greater L.A. and Southern California. Over the past two decades he is grateful to have developed many loyal client relationships due to his ability to consistently understand and deliver on his client's needs. Ray takes pride in listening and properly planning a custom approach with each client based on their individual preferences and goals. This allows for a simplified real estate transaction marked by excellent service.

www.lucrumre.com

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**Keller Williams Realty & KW
Commercial**

23975 Park Sorrento Suite 110
Calabasas, CA 91302



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Founding Partner, Lucrum
Managing Director, KW Commercial

COMPANY EXPERIENCE

2010 - Present

KW Commercial

2009 - 2010

Marcus & Millichap

2007 - 2009

RE/MAX Commercial

2004 - 2007

Coldwell Banker Commercial

2003 - 2004

Southern California Commercial

EDUCATION

University of Southern California
B.A. Social Sciences

PROFESSIONAL ACCOMPLISHMENTS

Sale-To-List Ratio: 96.3%

Consecutive KW Double Platinum Award 2012-2020

#9 Nationwide, KW Commercial, 2011

Triple Gold Award, Top 1/2% Nationwide, Keller Williams Realty, 2011

Agent Leadership Council (ALC), KW Commercial

Chairman's Club - #9 Nationwide, RE/MAX Commercial, 2008

President's Elite Award -Top 1% of Sales, Coldwell Banker Commercial, 2004-2006

Top Gun Award, Southern California Commercial, 2003

BUSINESS AND PROFESSIONAL BACKGROUND

Ray is the Founding Partner of Lucrum Real Estate Group. He serves on the Agent Leadership Council and as Managing Director of KW Commercial Calabasas to help grow and enhance KW's support and services to its real estate teams and agents to better serve their clients.

COMMUNITY INVOLVEMENT

St. Bernardine of Sienna Catholic Church & School
Chaminade College Preparatory Financial Aid Fund
USC Financial Aid Fund

AFFILIATIONS

Southland Regional Association of Realtors (SRAR)

Agent Leadership Council (ALC), KW Commercial

KW Cares Community Outreach Program

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