



JEAN-PAUL VINES

Partner/Broker

Residential Income Property Sales

Jean-Paul began his illustrious 25-year career as a licenced broker at a young age, gaining unparalleled experience managing multifamily properties while attending Business School at California State University Northridge. As the founder and operator of Vines Management, Jean-Paul oversaw the daily operations of over 3,000 units with a gross annual revenue of over \$20 million. He consulted with hundreds of investors on ways to increase their cash flow and maximize their investment property potential. This has given him a clear perspective on effectively marketing and selling investment real estate for the highest value possible.

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**Keller Williams Realty & KW
Commercial**

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Jean-Paul is also recognized for educating and supporting his clients in developing strategic investment plans geared towards future growth. Driven by a mission to work closely with investors in meeting both their short and long-term goals, Jean-Paul is best known for qualities such as diligent follow-up, high ethical standards, clear lines of communication and hands-on service. As a previous nutritionist and current amateur vegan chef, outside of the office Jean-Paul has the opportunity to put his creativity to work when entertaining and preparing meals for his family.

COMPANY EXPERIENCE

2020 - Present

Keller Williams Realty & KW Commercial

2000 - 2020

Vines Management, Inc.

1995 - 2000

Coldwell Banker

EDUCATION

California State University, Northridge
Business School

PROFESSIONAL ACCOMPLISHMENTS

Building and selling of Vines Management, Inc.

Over 3,000 units under management.

Overseeing a gross annual revenue of over \$20M.

COMMUNITY INVOLVEMENT

KW Cares Community Outreach Program

Board Member for the University of Santa Barbara
Professional Advisory Program

AFFILIATIONS

Southland Regional Association of Realtors (SRAR)

Lucrum Real Estate Group

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