





**INVESTMENTS CONTACTS** 

**VILLA FORMOSA** 

LUCRUM GROUP | KW COMMERCIAL

### **RAY RODRIGUEZ**

#### **FOUNDING PARTNER**

D: +1 866-582-7865 M: +1 818-581-5829

ray@lucrumre.com Lic. #01402283

### **MATT FREEDMAN**

### **PARTNER**

D: +1 818-755-5551 M: +1 818-585-6888

matt@lucrumre.com Lic. #01487954





### **DISCLAIMER**

All materials and information received or derived from KW COMMERCIAL its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy condition of the property, compliance or lack of compliance with applicable governmental requirements, develop ability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither KW COMMERCIAL its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the material or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. KW COMMERCIAL will not investigate or verify any such matters or conduct due diligence for a part unless otherwise agreed in writing.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspection and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. KW COMMERCIAL makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. KW COMMERCIAL does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rent from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by KW COMMERCIAL in compliance with all applicable fair housing and equal opportunity laws. Each Office Independently Owned & Operated.

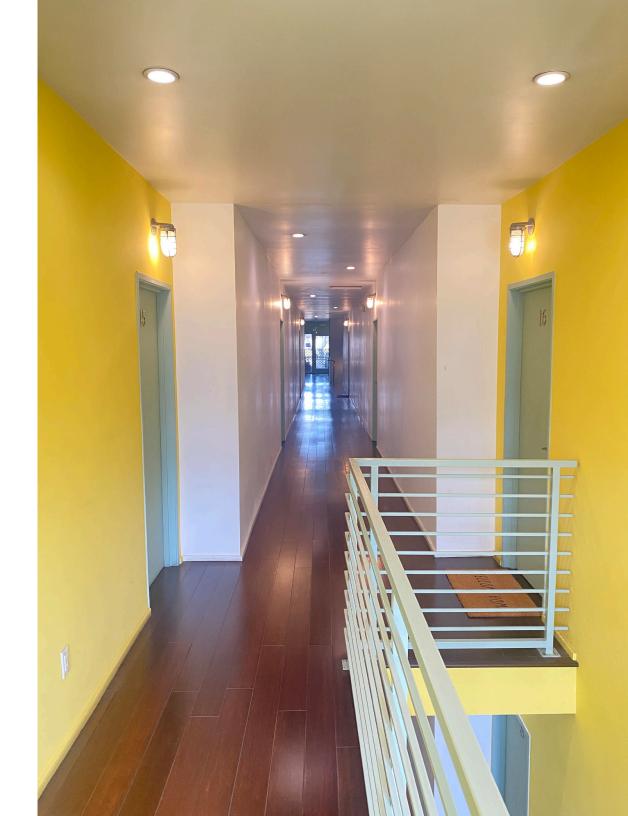


### VILLA FORMOSA

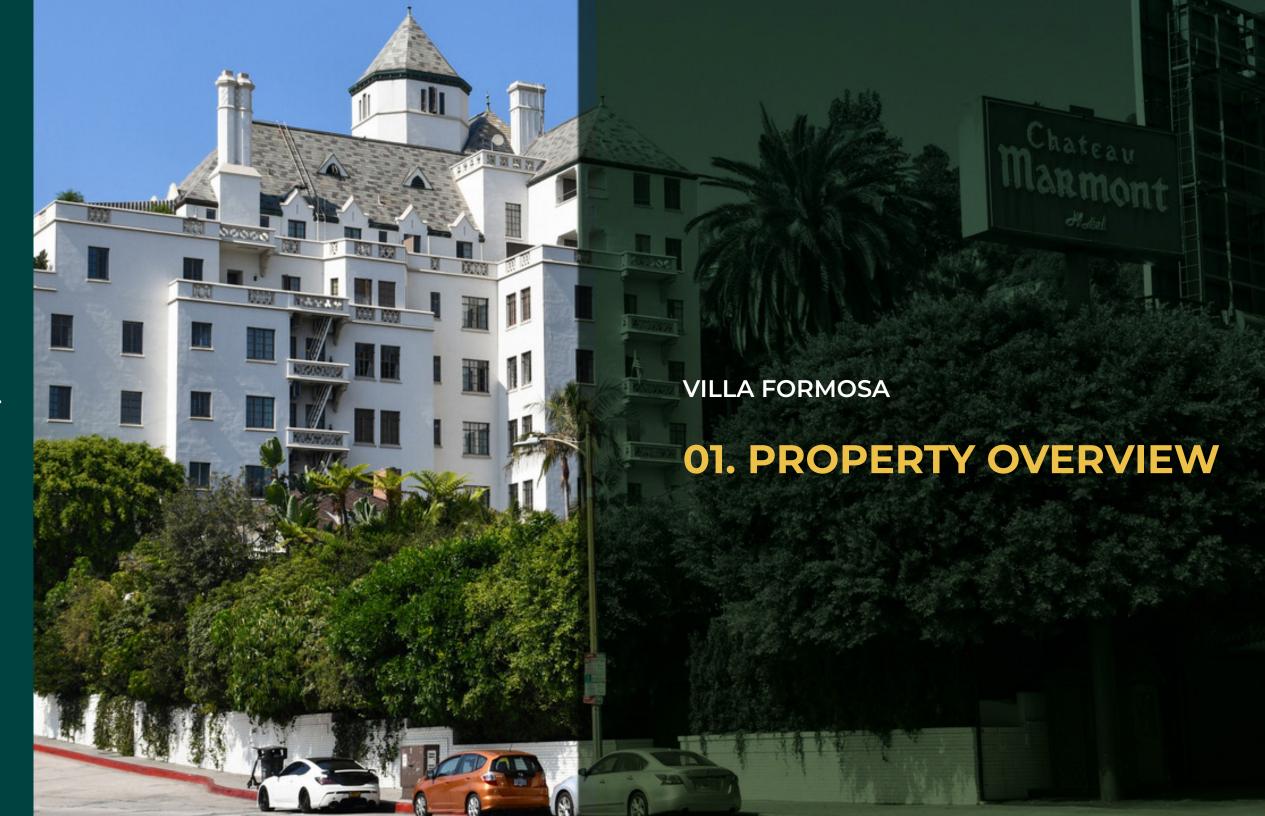
## **TABLE OF CONTENTS**

- 01. PROPERTY OVERVIEW
- 02. FINANCIAL ANALYSIS
- 03. AREA OVERVIEW







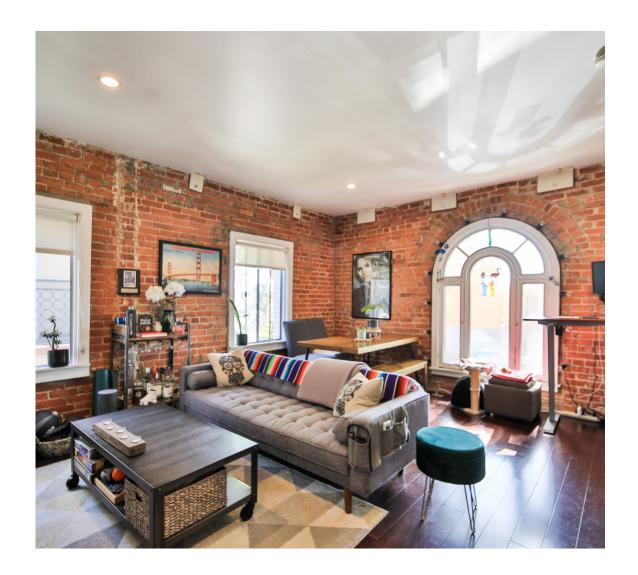






### PROPERTY OVERVIEW

Street Address:	1234 N. Formosa Ave.
City:	West Hollywood
State:	California
Zip Code:	90046
APN:	5531-008-017
Rentable Square Feet:	±10,080 SF
Lot Size:	±6,907 SF
Year Built:	1927-1931   2016
Number of Units:	16
Number of Buildings:	1
Number of Stories:	2
Water:	Master-Metered
Electric:	Individually Metered
Gas:	Individually Metered
Construction:	Painted Stucco & Brick Exterior
Roof:	Flat
Parking:	Street
Zoning:	WDR3C
Unit Mix:	(4) S/1 Bath   (12) 1 Bed/1 Bath





## VILLA FORMOSA



### PROPERTY DESCRIPTION

Lucrum Real Estate Group is proud to present Villa Formosa, located at 1234 North Formosa Avenue. Villa Formosa is a stunning Spanish revival multifamily investment property located in the highly coveted City of West Hollywood. This rare investment opportunity represents a turnkey and high income generating property with roughly ±23% rental upside potential.

In 2016, Villa Formosa underwent a substantial renovation that amounted to a roughly \$1.5 million dollar floor to ceiling rebuild. Ownership replaced every major system, including main sewer line, plumbing, electrical, framing, flooring, and roof.

The apartment building totals  $\pm 10,080$  square feet and offers 16 large, light, and bright spacious units in one two-story building comprise of:

- (4) Studios + One-Bath
- (12) One-Bedroom + One-Bath

The property is situated on a ±6,907 square foot lot zoned WDR3C and originally constructed in 1927-1931.



All but one unit are completely reframed and rebuilt with a convenient and open floor-plan. Unit amenities include fully redesigned kitchens and baths with the utmost attention to detail, large arched windows and exposed brick in select units, wood floors throughout and split-unit central AC and heat.

Aesthetically, the property grounds and building are pristine, offering residents a comfortable living experience.

### **LOCATION DESCRIPTION**

West Hollywood, California is a robust economic and cultural center and is centrally located near Hollywood Hills, Beverly Hills, and the districts of Fairfax and Beverly Grove. WeHo is a densely populated and high demand rental market comprise of small lots, mixed land use, and walkable street grids. It is ranked as one of the most walkable cities in all of California.

Main sources of business and social activities in WeHo are driven by shopping, dining, nightlife, and entertainment. All of which are primarily located in and around the Sunset Strip, Santa Monica Boulevard, and the Avenues of Art & Design along Robertson, Melrose, and Beverly Boulevard. People from all over the globe visit West Hollywood for its iconic destinations and its unparalleled historical connection to music, entertainment, architecture, fashion, and culture-making.

In addition, Villa Formosa is just minutes from some of the most iconic and world-famous attractions, including;

- + Chateau Marmont (1.9 mi)
- + Mondrian Hotel (2.1 mi)
- + The Comedy Store (2.1 mi)
- + The Grove (2.4 mi)
- + The Abbey (2.6 mi)
- + Petit Ermitage (2.6 mi)
- + The Sunset Strip (2.6 mi)

- + The Viper Room (2.8)
- + Pacific Design Center (2.8 mi)
- + Whiskey a Go Go (2.8 mi)
- + Troubadour (2.9 mi)





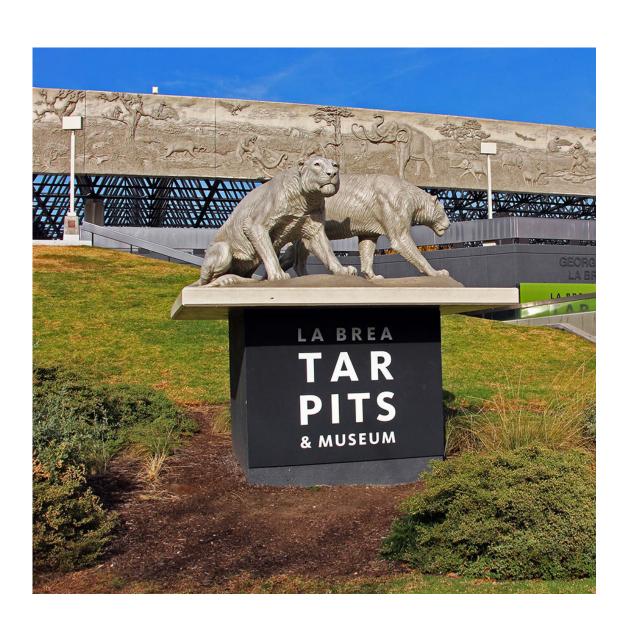
## VILLA FORMOSA

### **PROPERTY HIGHLIGHTS**

- + Rebuilt and fully renovated in 2016 at a cost of roughly \$1.5 million
- + All major building systems are new circa 2016
- + High income producing turnkey asset with roughly ±23% rental upside potential
- + Units completely reframed and rebuilt with a convenient and open floor-plan
- + Attractive financing available
- + Diverse unit mix of (4) studios + one-bath & (12) one-bed + one-bath
- + Select units feature exposed brick and split-unit central AC & heat

### **LOCATION HIGHLIGHTS**

- + Located in the heart of West Hollywood, California
- + Adjacent to Hollywood, Fairfax, and La Brea Tar Pits
- + Located near some of the hottest nightlife and restaurants in all of Los Angeles
- + Walk Score of 91 by "Walkers Paradise"















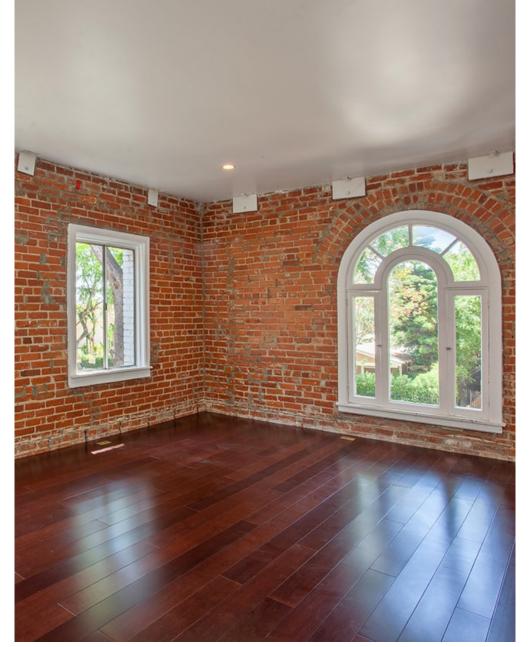










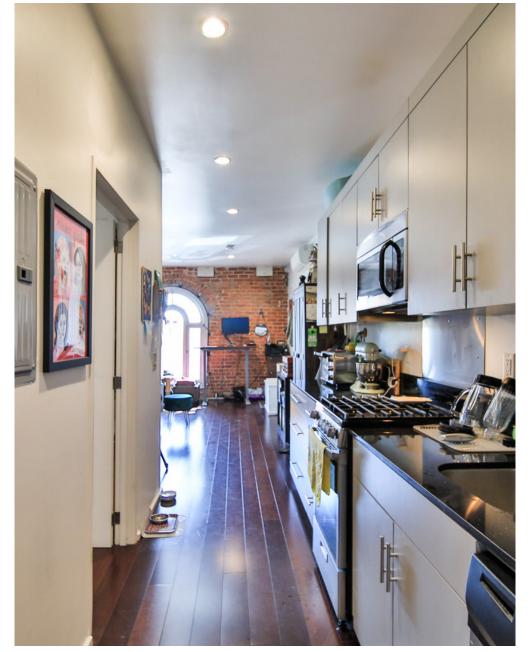












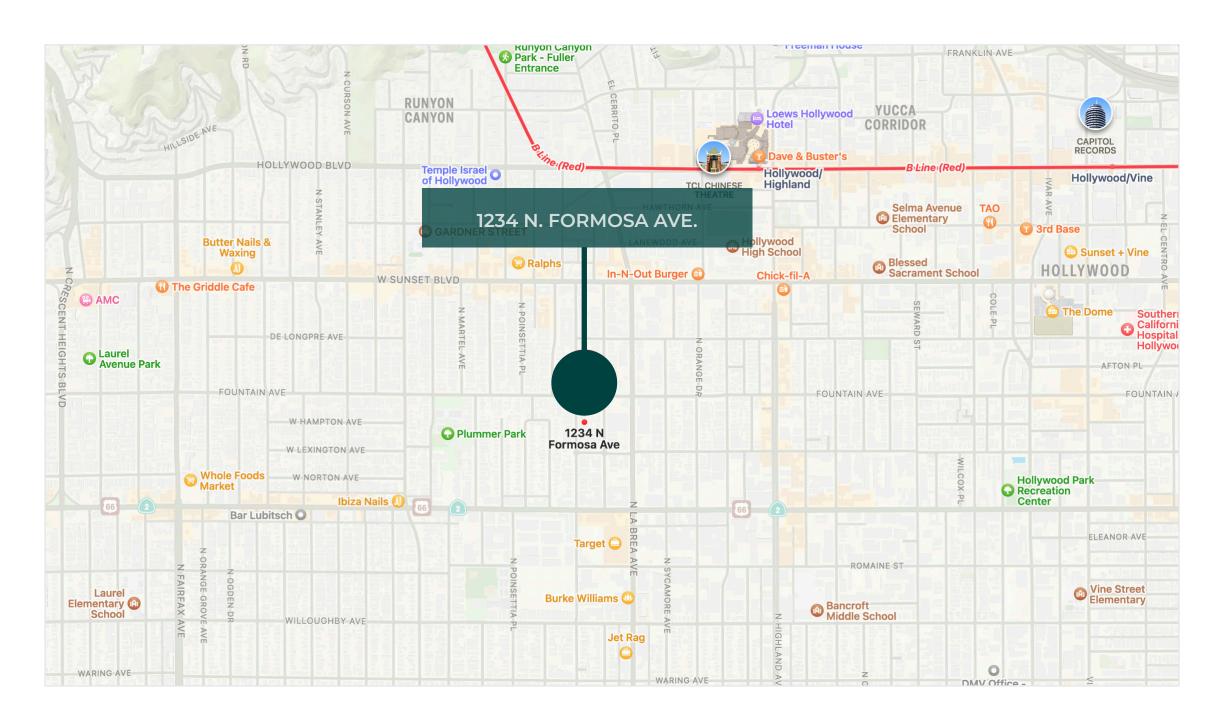






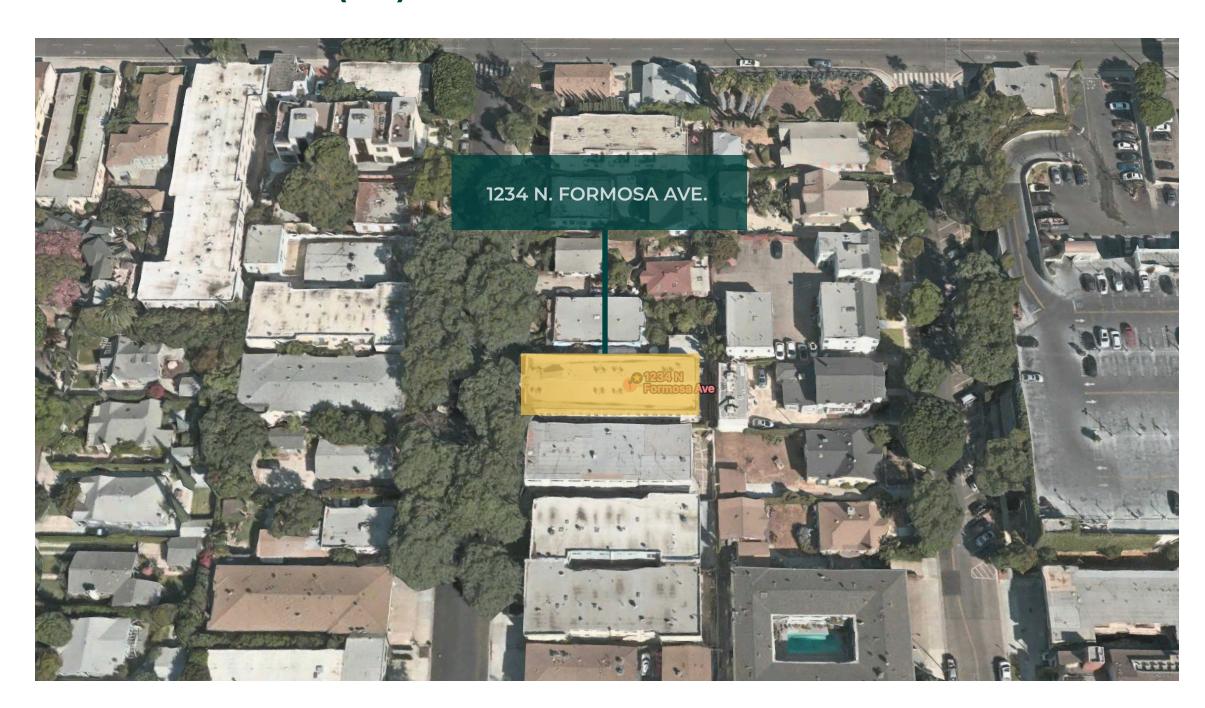
## STREET MAP





# SATELLITE MAP (3D)











# FINANCIALS PRICING DETAILS

PRICE		\$ 5,625,000
Number of units		16
Price per unit		\$ 351,563
Price per Square Foot		\$ 558.04
Gross Square Footage		10,080
Lot Size		6,907±
Year Built		1927-1931   2016
RETURNS	CURRENT	PRO FORMA
CAD Data	4.00%	5 <b>77</b> 0/

RETURNS	CURRENT	PRO FORMA
CAP Rate	4.00%	5.37%
GRM	15.88	12.97

### **RENT ROLL SUMMARY**

# OF UNITS	UNIT TYPE	AVG CURRENT	PRO FORMA
4	S + 1	\$ 1,674	\$ 1,950
12	1+1	\$ 1,835	\$ 2,295





ANNUAL INCOME		CURRENT	PRO FORMA
Scheduled Gross Income		\$ 354,330	\$ 433,788
Less: Vacancy/Deductions	3.00%*	(\$ 10,630)	3.00%* (\$ 13,014)
Gross Operating Income		\$ 343,700	\$420,774
Less: Expenses	33.56%*	(\$ 118,909)	27.41%* (\$ 118,909)
Net Operating Income		\$ 224,791	\$301,866
Less Debt Service		(\$125,050)	(\$125,050)
Pre-Tax Cash Flow	3.87%**	\$99,741	6.87%** \$176,816

### **EXPENSES**

Deal Fetata Tayon	
Real Estate Taxes	\$ 68,625
Insurance	\$ 5,040
Utilities	\$ 9,413
Maintenance & Repairs	\$ 9,040
Offsite Management	\$ 14,173.20
Onsite Management	\$5,236.36
Rubbish	\$3,781
Miscellaneous & Reserves	\$ 3,600
Total Expenses	\$ 118,909
Per Square Foot	\$ 11.80
Per Unit	\$ 7,431.78

<sup>\*</sup> As a percentage of Scheduled Gross Income.

<sup>\*\*</sup>As a percentage of Down Payment.



# FINANCIALS RENT ROLL

16 UNITS	16 UNITS   1234 N. FORMOSA AVE.							
#	UNIT TYPE	SF	RENT	RENT PER SF	PRO FORMA RENT	PRO FORMA RENT PER SF	NOTE	
1	1 Bed/1 Bath	-	\$1,895.00	-	\$2,295.00	-		
2	1 Bed/1 Bath	-	\$1,950.00	-	\$2,295.00	-		
3	1 Bed/1 Bath	-	\$1,925.00	-	\$2,295.00	-		
4	1 Bed/1 Bath	-	\$1,895.00	-	\$2,295.00	-		
5	Studio/1 Bath	-	\$1,600.00	-	\$1,950.00	-		
6	Studio/1 Bath	-	\$1,600.00	-	\$1,950.00	-		
7	1 Bed/1 Bath	-	\$1,900.00	-	\$2,295.00	-		
8	1 Bed/1 Bath	-	\$1,925.00	-	\$2,295.00	-		

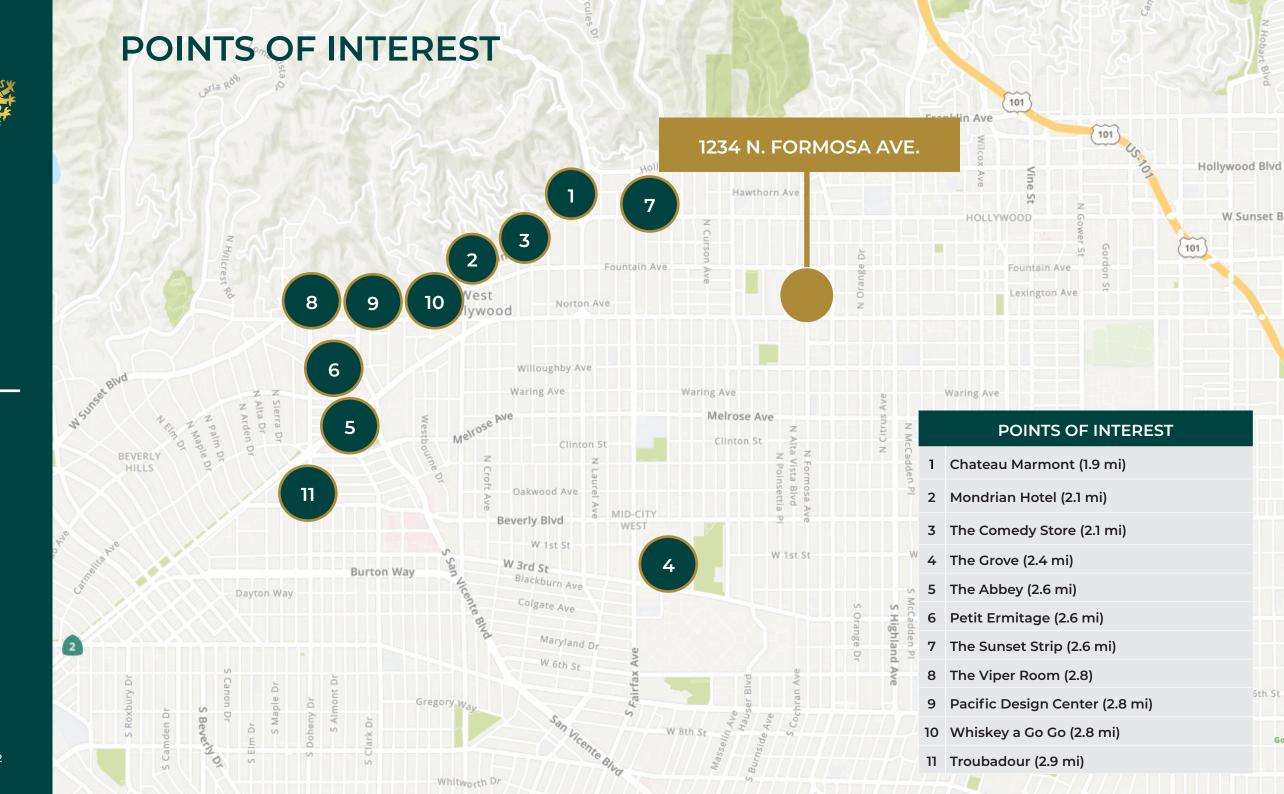


# FINANCIALS RENT ROLL

16 UNITS   1234 N. FORMOSA AVE.							
#	UNIT TYPE	SF	RENT	RENT PER SF	PRO FORMA RENT	PRO FORMA RENT PER SF	NOTE
9	1 Bed/1 Bath	-	\$2,050.00	-	\$2,295.00	-	
10	1 Bed/1 Bath	-	\$2,200.00	-	\$2,295.00	-	
11	1 Bed/1 Bath	-	\$1,800.00	-	\$2,295.00	-	
12	1 Bed/1 Bath	-	\$933.18	-	\$2,295.00	-	Only Unit NOT renovated
13	Studio/1 Bath	-	\$1,600.00	-	\$1,950.00	-	
14	Studio/1 Bath	-	\$1,895.00	-	\$1,950.00	-	
15	1 Bed/1 Bath	-	\$1,775.00	-	\$2,295.00	-	
16	1 Bed/1 Bath	-	\$1,775.00	-	\$2,295.00	-	









## **DEMOGRAPHICS**

### WEST HOLLYWOOD, LOS ANGELES, CA

The City of West Hollywood is like no other city in the world. In 1984, the idea for the City of West Hollywood was proposed by an unlikely coalition of LGBT activists, seniors, and renters. These groups came together to advocate for cityhood.

Located in the heart of metropolitan Los Angeles, at 1.9 square miles, West Hollywood is a robust economic and cultural center instilled with idealism and creativity. West Hollywood shares boundaries with the cities of Beverly Hills and Los Angeles. West Hollywood has a Council-Manager form of government with five elected members of the City Council. Law enforcement is provided by the Los Angeles County Sheriff's Department and fire protection is provided by the

Los Angeles County Fire Department.

#### **QUICK FACTS:**

- + The first West Hollywood City Council in 1984 established West Hollywood as the first City in the nation to have a majority openly gay governing body.
- + The City of West Hollywood has been voted The Most Walkable City in California by Walk Score, a service that helps promote walkable neighborhoods across the country. (Source: weho.org)



AVERAGE HOUSEHOLD INCOME

\$61,127.00



MEDIAN AGE

39 years old



2022 ESTIMATED POPULATION

36,661



TOTAL HOUSEHOLDS

22,232



BACHELORS DEGREE OR HIGHER

43.95%



### **OVERVIEW**

# LOS ANGELES, CALIFORNIA

The Los Angeles Metro Rail is an urban rail transportation system serving Los Angeles County, California. It consists of six lines, including two subway lines and four light rail lines serving 93 stations. It connects with the Metro Busway bus rapid transit system and also with the Metrolink commuter rail system.



The City of Los Angeles holds many distinctions. L.A. is the entertainment capital of the world, a cultural mecca boasting more than 100 museums, and a paradise of idyllic weather. From tourist attractions like the Walk of Fame's collection of stars (numbering more than 2,614 and growing by one or two a month) to career opportunities like those presented in the expanding tech industry, Los Angeles is the place to be. It is the only city in North America to have hosted the Summer Olympics twice. Downtown L.A. is the largest government center outside of Washington, D. C. Los Angeles has the only remaining wooden lighthouse in the state (located in San Pedro's Point Fermin Park) and the largest historical theater district on the National Register of Historic Places (located Downtown on Broadway).

Los Angeles is on the leading edge of several growth industries. LA County, with more than 87,000 jobs in the fashion industry, has surpassed New York's fashion district workforce. The LA Five-County area also has more than 700,000 people at work in health services / biomedical activities and 190,000 people in aerospace and technology.







### **INVESTMENT CONTACTS**

### **RAY RODRIGUEZ**

#### **FOUNDING PARTNER**

D: +1 866-582-7865

M: +1 818-581-5829

ray@lucrumre.com

Lic. #01402283

### **MATT FREEDMAN**

### **PARTNER**

D: +1 818-755-5551

M: +1 818-585-6888

matt@lucrumre.com

Lic. #01487954

