



OFFERING MEMORANDUM

LAGOON FLATS

823 LAGOON AVE. WILMINGTON, CA 90744

Multifamily Investment Opportunity

FOR SALE

PROPERTY WEBSITE

—lucrumre.com





INVESTMENTS CONTACTS

LAGOON FLATS

LUCRUM GROUP | KW COMMERCIAL

RAYMOND RODRIGUEZ

FOUNDING PARTNER

D: +1 866-582-7865

M: +1 818-581-5829

ray@lucrumre.com

Lic. #01402283

SCOTTY WEISSTEIN

PARTNER

D: +1 818-657-6514

M: +1 818-205-8847

scotty@lucrumre.com

Lic. #01483264



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LAGOON FLATS

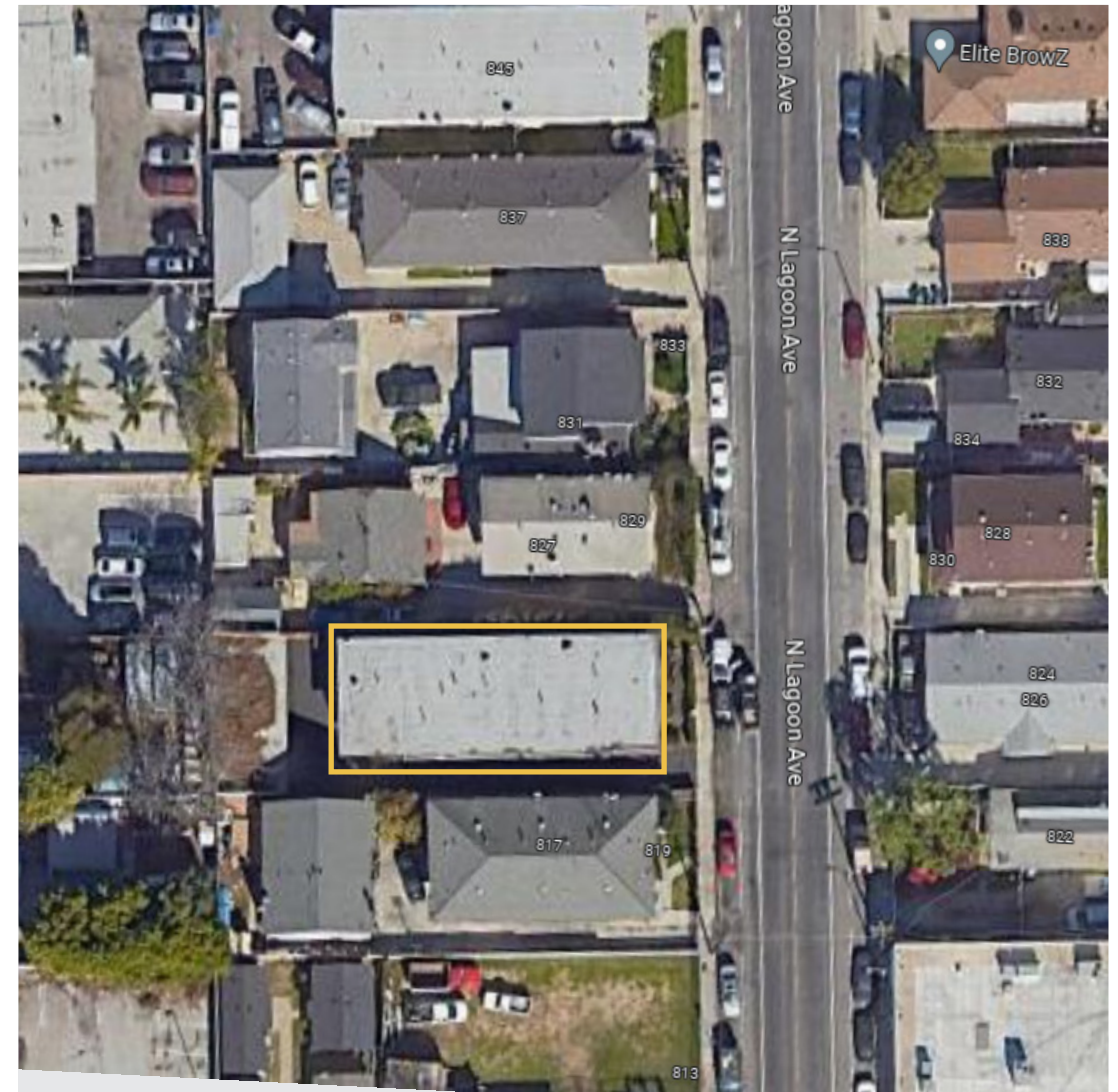
01. PROPERTY OVERVIEW



LAGOON FLATS

PROPERTY OVERVIEW

Street Address:	823 Lagoon Ave.
City:	Wilmington
State:	California
Zip Code:	90744-4352
APN:	7416-025-027
Rentable Square Feet:	5,301 SF
Lot Size:	7,512 SF
Year Built:	1965
Number of Units:	7
Number of Buildings:	1
Number of Stories:	2
Water:	Master-Metered
Electric:	Individually-Metered
Gas:	Individually-Metered
Construction:	Wood-frame
Roof:	Flat
Parking:	7 Spaces
Zoning:	LARD1.5
Unit Mix:	(4) 1 Bed/1 Bath (1) 2 Beds/1 Bath (2) 2 Beds/1.5 Bath Townhomes





LAGOON FLATS



PROPERTY DESCRIPTION

*** The Lagoon Flats is offered for sale as part of a 3 building, 24-unit multifamily investment portfolio that may be purchased collectively or individually. ***

Lucrum is proud to present The Lagoon Flats, a stunning 2 story, 7-unit multifamily investment property located at 823 Lagoon Ave. Wilmington, CA. This garden-style apartment building boasts curb appeal, totals ±5,301 building square feet on a ±7,512 square foot lot and is zoned LARD1.5.

The property was built in 1965 and tastefully renovated in 2023 including a remodel of all interior units, new roof, windows, and drought tolerant landscaping. The unit mix is comprised of 4 one-bedroom/one-bath units, 1 two-bedroom/two-bath unit and 2 two-bedroom/one and one half-bath townhome-style units. These well-appointed apartment units include wall A/C units, new flooring, kitchens, bathrooms and plenty of cabinet and storage space. In addition, drawings have been completed for an ADU comprised of 1 two-bedroom/two-bath unit totaling +/- 760 square feet. The building construction is comprised of wood frame and stucco exterior with brick accent, flat roof, and freshly painted exterior. The property is separately metered for gas & electricity. Building amenities include laundry room and garage parking for 7 cars on-site via 2 two-car garages and 3 one-car garages.



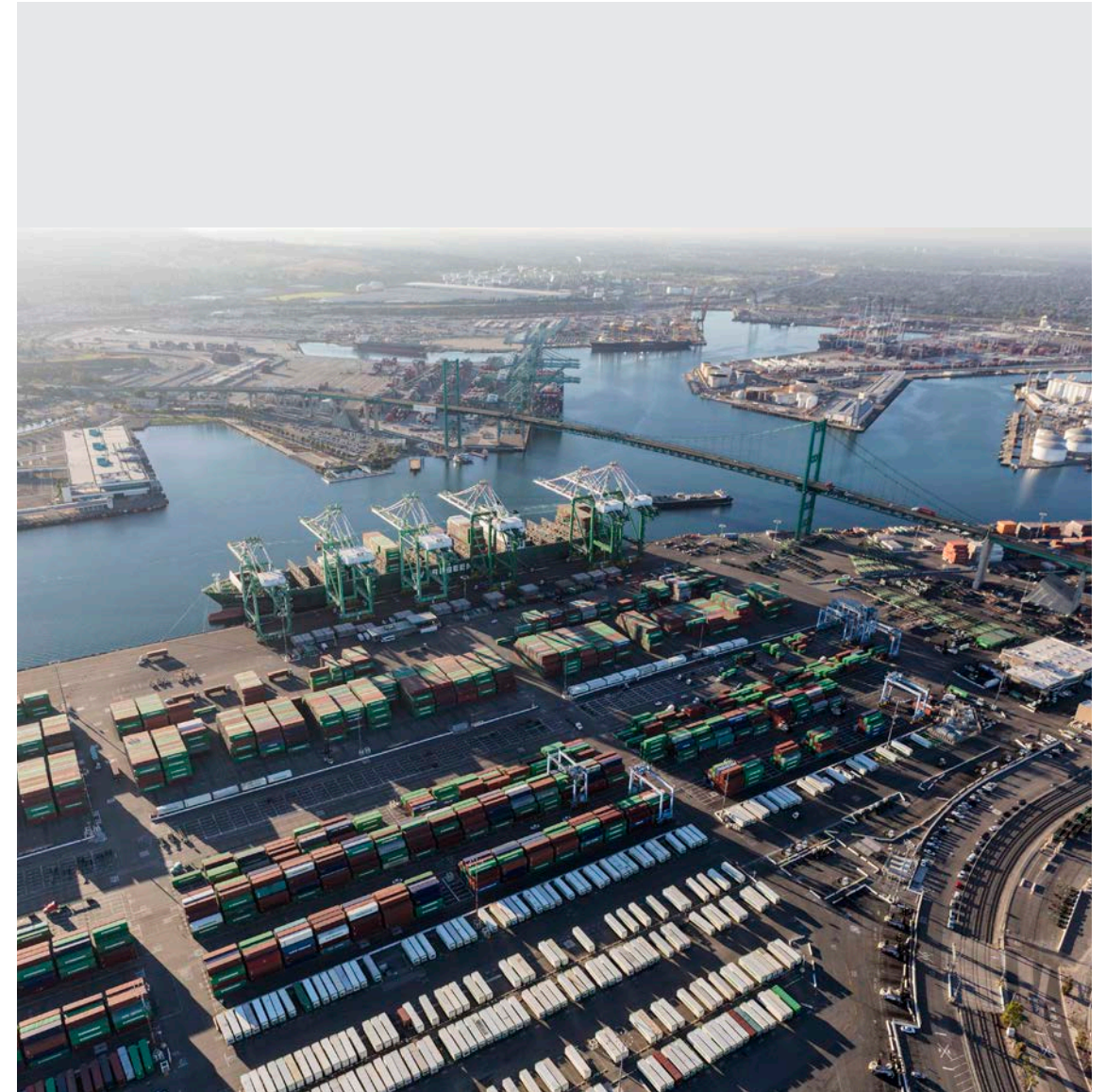
This investment opportunity presents an ideal turnkey, high-income producing asset with stabilized rents, a 6.14% Cap Rate and attractive day-1 cash flow for an investor looking to acquire a low-maintenance stabilized asset.

Aesthetically, the property gushes with pride of ownership, charm and offers some of the nicest apartment rentals in Wilmington for a few lucky tenants to be proud to call their home.

LOCATION DESCRIPTION

The Lagoon Flats is ideally located in a desirable residential community of Wilmington within Los Angeles County, offering residents easy access to a host of amenities and nearby cities. Situated near cities like Long Beach, San Pedro, Carson, Torrance, and Lakewood, this property benefits from a convenient location within proximity to various shopping centers, restaurants, entertainment venues, and recreational facilities. The building is a short distance drive to the 110 and 1 Freeways. It is roughly 15 minutes driving to Long Beach Harbor and the Queen Mary. Nearby destinations include Los Angeles Harbor College and Ken Malloy Harbor Regional Park which is approximately one and a half miles away for residents to enjoy some recreation time.

The property itself boasts a 98 Walk Score and 86 Bike Score as it is near many stores and restaurants.





LAGOON FLATS

PROPERTY HIGHLIGHTS

- + Lucrative investment opportunity with a cap rate of 6.14%
- + Drawings completed for a 2+2 ADU unit
- + Recently renovated apartment building with modern finishes
- + Prime location in the thriving submarket of Wilmington
- + Fully remodeled interiors for all units
- + Diverse unit mix, including one-bedroom, two-bedroom, and townhome-style units.
- + New roof, exterior paint, windows, light fixtures, landscaping, and flooring
- + Low maintenance high income producing pride of ownership turnkey asset
- + On-site laundry room and garaged parking

LOCATION HIGHLIGHTS

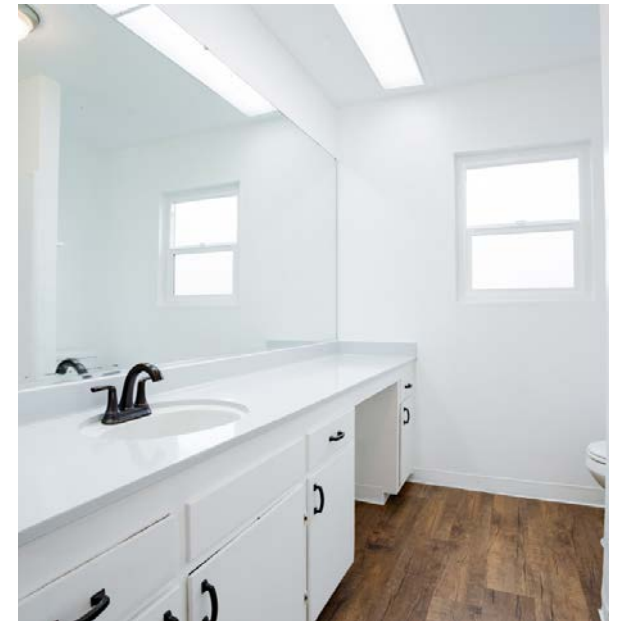
- + Easy Access to Major Freeways such as the I-710 and I-110,

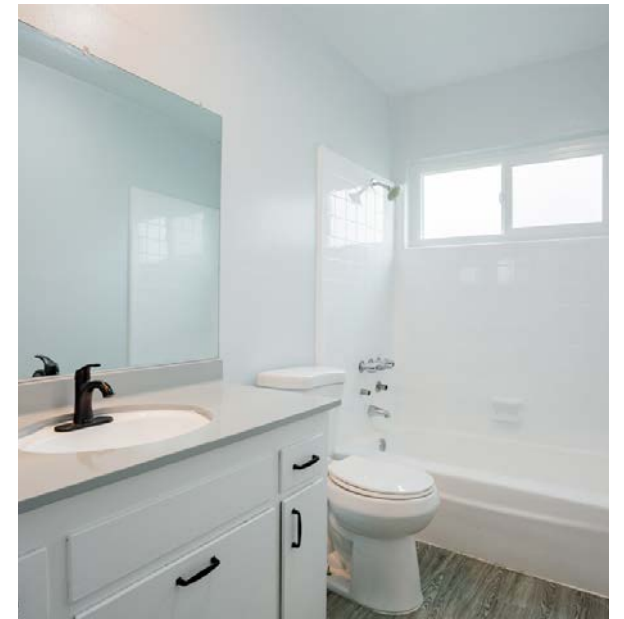
allowing for easy commuting and travel throughout the region.

- + The area is served by various public transportation options, including bus routes and nearby Metro stations, providing convenient access to different parts of Los Angeles County.
- + Easy access to Wilmington train station
- + 98 Walk Score and 86 Bike Score











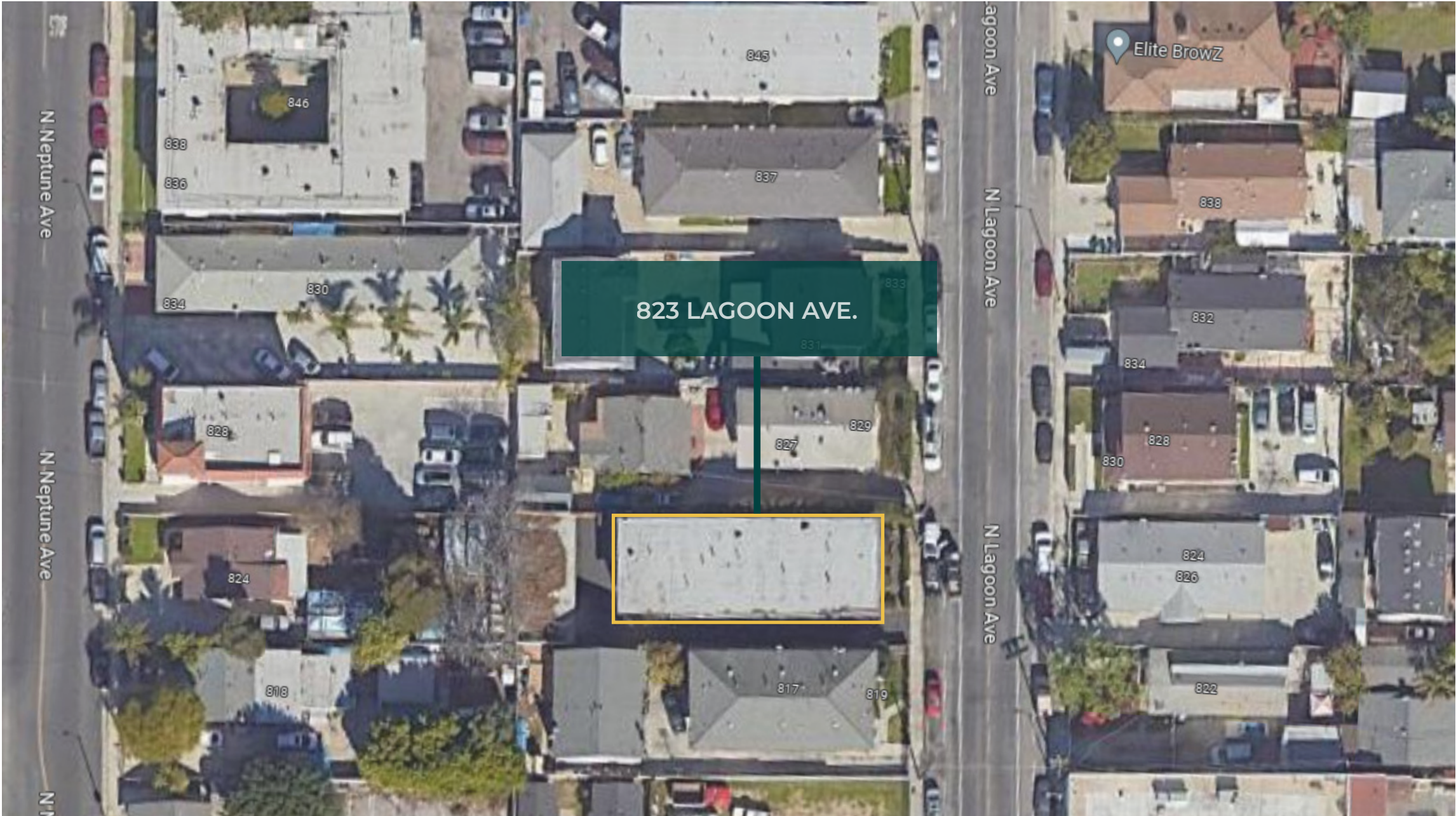


STREET MAP





SATELLITE MAP (3D)





LAGOON FLATS

02. FINANCIALS





FINANCIALS **PRICING DETAILS**

PRICE	\$1,950,000
Number of units	7
Price per unit	\$278,571
Price per Square Foot	\$367.86
Gross Square Footage	5,301
Lot Size	7,512
Year Built	1965

RETURNS	CURRENT	PRO FORMA
CAP Rate	6.14%	7.80%
GRM	10.44	8.86

RENT ROLL SUMMARY

# OF UNITS	UNIT TYPE	AVG CURRENT	PRO FORMA
4	1 + 1	\$1,950	\$1,995
1	2 + 1	\$2,250	\$2,295
2	2 + 1.5 TH	\$2,400	\$2,450
1	2 + 2 ADU		\$2,450



FINANCIALS OPERATING DATA

ANNUAL INCOME		CURRENT		PRO FORMA
Scheduled Gross Income		\$186,696		\$219,996
Less: Vacancy/Deductions	3.00%*	(\$5,601)	3.00%*	(\$6,600)
Gross Operating Income		\$181,095		\$213,396
Less: Expenses	32.88%*	(\$61,389)	27.90%*	(\$61,389)
Net Operating Income		\$119,706		\$152,007
Less Debt Service		(\$88,028)		(\$88,028)
Pre-Tax Cash Flow	3.87%**	\$31,679	7.81%**	\$63,980
Plus Principal Reduction		\$12,054		\$12,054
Total Return Before Taxes	5.34%**	\$43,732	9.28%**	\$76,033
EXPENSES				
Real Estate Taxes				\$24,375
Insurance				\$3,329
Utilities				\$11,200
Rubbish				\$7,200
Maintenance & Repairs				\$4,200
Misc				\$1,750
Off-Site Management				\$9,335
Total Expenses				\$61,389
Per Square Foot				\$11.58
Per Unit				\$8,769.83

* As a percentage of Scheduled Gross Income.

** As a percentage of Down Payment.



FINANCIALS RENT ROLL

#	UNIT TYPE	SF	RENT	RENT PER SF	PRO FORMA RENT	PRO FORMA RENT PER SF	NOTE
1	1 Bed/1 Bath	--	\$1,950.00	--	\$1,995.00	--	--
2	2 Beds/1.5 Bath	--	\$2,400.00	--	\$2,450.00	--	Townhouse
3	2 Beds/1.5 Bath	--	\$2,400.00	--	\$2,450.00	--	Townhouse
4	1 Bed/1 Bath	--	\$1,950.00	--	\$1,995.00	--	Vacant
5	1 Bed/1 Bath	--	\$1,950.00	--	\$1,995.00	--	Vacant
6	1 Bed/1 Bath	--	\$1,950.00	--	\$1,995.00	--	--
7	2 Beds/1 Bath	--	\$2,250.00	--	\$2,295.00	--	--
Totals		--	\$14,850	--	\$15,175	--	--

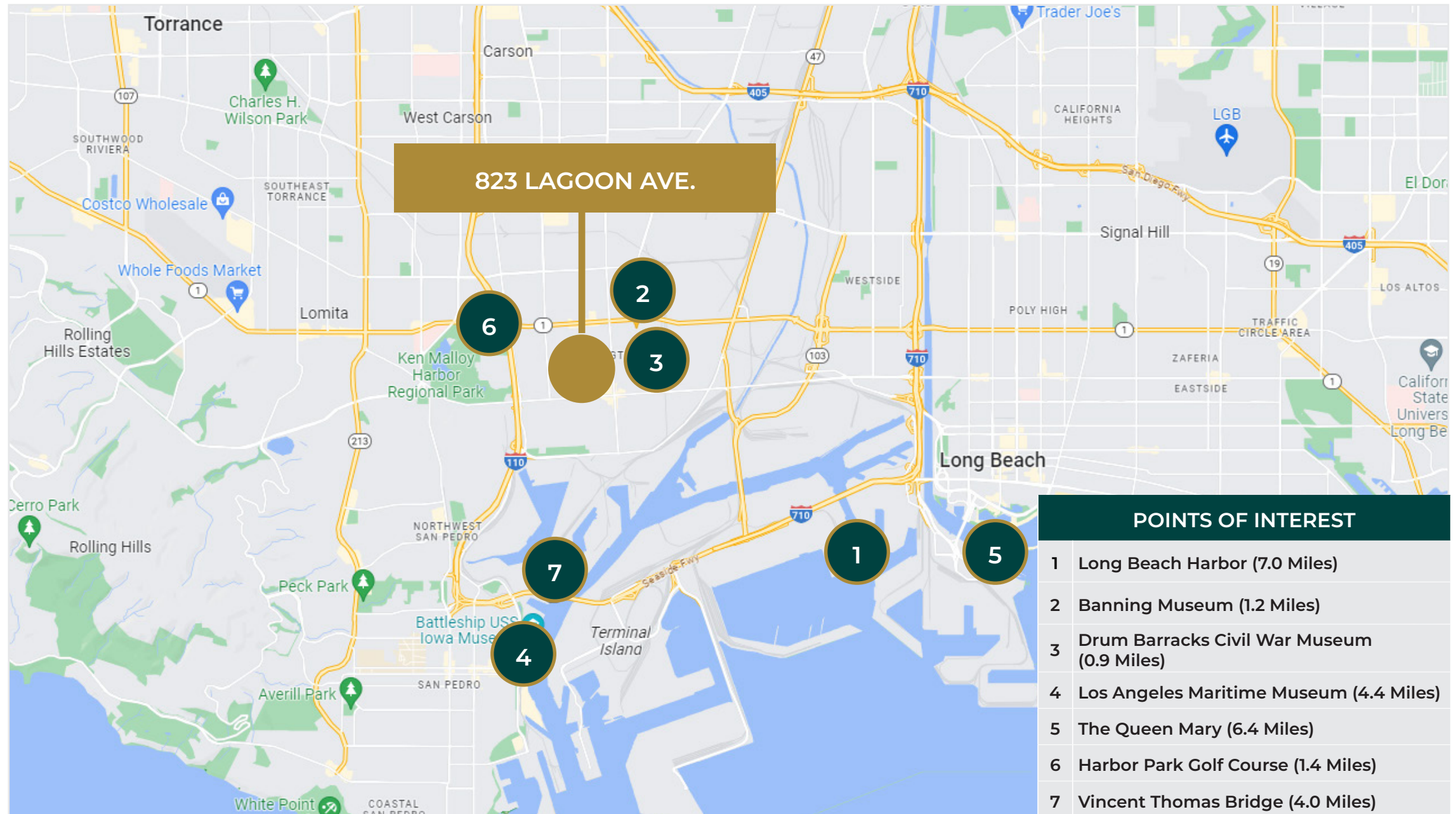


LAGOON FLATS

03. AREA OVERVIEW



POINTS OF INTEREST





LOCAL DEVELOPMENTS



AVALON WILMINGTON

This newly constructed apartment complex was completed in 2021, offering modern amenities and high-quality living spaces to residents.



PACIFIC GATEWAY

The Pacific Gateway initiative has been ongoing for several years, with continuous efforts to enhance the Port of Los Angeles and surrounding areas to support economic growth and development.



WILMINGTON WATERFRONT PROMENADE

This development project began in 2018. It has various phases of construction aimed at revitalizing the Wilmington waterfront area.



DEMOGRAPHICS

WILMINGTON, LOS ANGELES, CA

Wilmington is a vibrant neighborhood located in the southern part of Los Angeles, California. Known for its rich maritime history and diverse community, it offers a variety of attractions and convenient access to nearby transit options. With its historical landmarks, picturesque waterfront, and access to transportation, Wilmington offers visitors and residents diverse range of experiences, blending the charm of its past with the conveniences of the present.

QUICK FACTS:

+ Wilmington is home to the Port of Los Angeles, one of the busiest ports in the world. It serves as a major economic center, handling a significant portion of the nation's cargo and international trade.

- + Wilmington is known for its diverse community, with a mix of ethnicities and cultures. The neighborhood has a strong sense of community pride and hosts events and festivals that celebrate its multicultural heritage.
- + Wilmington offers convenient access to public transportation. The neighborhood is served by the Metro Blue Line, which provides easy connections to downtown Los Angeles, Long Beach, and other parts of the city. The proximity to major freeways also allows for easy commuting and travel within the region.



AVERAGE HOUSEHOLD
INCOME

\$73,967



MEDIAN AGE

31 years old



2021 ESTIMATED
POPULATION

57,030



TOTAL HOUSEHOLDS

14,995



BACHELORS DEGREE
OR HIGHER

38.10%



OVERVIEW

LOS ANGELES, CALIFORNIA

The Los Angeles Metro Rail is an urban rail transportation system serving Los Angeles County, California. It consists of six lines, including two subway lines and four light rail lines serving 93 stations. It connects with the Metro Busway bus rapid transit system and also with the Metrolink commuter rail system.



The City of Los Angeles holds many distinctions. L.A. is the entertainment capital of the world, a cultural mecca boasting more than 100 museums, and a paradise of idyllic weather. From tourist attractions like the Walk of Fame's collection of stars (numbering more than 2,614 and growing by one or two a month) to career opportunities like those presented in the expanding tech industry, Los Angeles is the place to be. It is the only city in North America to have hosted the Summer Olympics twice. Downtown L.A. is the largest government center outside of Washington, D. C. Los Angeles has the only remaining wooden lighthouse in the state (located in San Pedro's Point Fermin Park) and the largest historical theater district on the National Register of Historic Places (located Downtown on Broadway).

Los Angeles is on the leading edge of several growth industries. LA County, with more than 87,000 jobs in the fashion industry, has surpassed New York's fashion district workforce. The LA Five-County area also has more than 700,000 people at work in health services / biomedical activities and 190,000 people in aerospace and technology.





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RAYMOND A. RODRIGUEZ IV

FOUNDING PARTNER

D: +1 866-582-7865

M: +1 818-581-5829

ray@lucrumre.com

Lic. #01402283

SCOTTY WEISSTEIN

PARTNER

D: +1 818-657-6514

M: +1 818-205-8847

scotty@lucrumre.com

Lic. #01483264

